



REDUCE LABOR

with Potato Pearls®
Mashed Potato Products

Labor (minutes of prep time)	Granules	Potato Pearls® Extra Rich	Potato Pearls EXCEL®	Nature's Own Potato Pearls®
Assemble ingredients	1.5	1	1	1
Open carton, can or pouch, measure water and ingredients if needed (i.e. milk, salt, and margarine)	2.5	1.5	1.5	1.5
Mix water and dry mashed potatoes (and any other additional ingredients)	6	1.5	0.5	0.5
Scoop out into steamtable pan and clean up	4.5	4	n.a.	n.a.
Clean mixing bowl, utensils, steamtable pan	4	2	n.a.	n.a.
Total labor time (minutes)	18.5	10	3	3
Cost of labor (\$10/hr) per container	\$3.08	\$1.67	\$0.50	\$0.50

Additional Ingredient Cost

2 qts. milk	\$2.00	n.a.	n.a.	n.a.
½ lb. margarine	\$1.50	n.a.	n.a.	n.a.
Salt (Granules = 4 tbsp, Extra Rich = 3 tbsp)	\$0.04	\$0.03	n.a.	n.a.
Dry mix cost per container (per 1 - #10 can, carton or pouch)*	\$8.77	\$8.90	\$4.71	\$5.84
Cost of materials per container	\$12.31	\$8.93	\$4.71	\$5.84

Total cost per container	\$15.39	\$10.60	\$5.48	\$6.34
Number ½ cup servings per container	150	78	40	39
Total cost per ½ cup serving	\$0.103	\$0.136	\$0.137	\$0.163

* Based on BAF 10M Delivered to Southeast Region plus 25% DMU